



# NewsLeak

July 2013

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## WMI Quality Statement

WMI is committed to maintaining high customer satisfaction with its innovative water efficiency programs.

We will propose products and services that are "fit for use" and that will set the standard for quality and value in water efficiency.

We strive to be world class in every aspect of water efficiency by fostering a culture of honesty, openness, mutual respect and teamwork.

WMI understands the necessity of continual improvement (both as a company and as individuals) to keep us at the forefront of water conservation and to exceed customer expectations.



## An Irrigation Success

Earlier this year, WC Smith showed some interest in installing irrigation systems at key locations around their leasing offices. Being that they just invested significant time and money landscaping these key areas to attract new residents, it made sense to them to try and keep these plants and grass areas green and healthy throughout the year. A contract for three of their main locations was signed with WMI in late June with hopes that the systems would be installed before the end of July.

The job began July 15<sup>th</sup> with **George Carroll** and **Spencer Horner** installing the necessary backflow preventers, pressure reducing valves, and domestic water taps for the three locations. Each of the locations also received a DC Water deduct meter to facilitate sewer credits for irrigation-only water use. These installs were necessary before the outside irrigation installs could begin.

Starting July 22<sup>nd</sup>, John Shorb Landscaping (who has worked with us before), was contracted to perform the controller and outside installs at the three locations. They were responsible for the designed placement of the heads, the digging and trenching, and the proper programming of the controller.

As of Friday, July 26<sup>th</sup>, John Shorb completed the outside installs, sodded and seeded the lawn, mulched for necessary repairs, and programmed the irrigation controllers.

The system is up and running and WMI will soon return to walk the customer through the finalized install. Now how is that for efficiency!

## Where In The World Is WMI?



No one is happier to see the end of the 4½ month **Cuyahoga Housing Authority** project come to a conclusion than the two individuals who were on site for the entire time— **Dan Sirakis** and **Butch Deibler**! They were assisted at various times on this project by **Jeff Bell**, **JC Reffitt**, and **Chris Anderson**. With over 6,500 units entered and Flushmate serial numbers recorded, this crew was able to average 79 units per day for the entire project. A Flushmate representative wrote: “This job went so smooth due to great communication and your hard working crew! I thank you all for being thorough and getting this job complete with great success.” Kudos to **Dan** and his crew for conducting such a successful and efficient project!

**Caldwell Courts**, a TN shared savings property with a base of 215, has been running high for several months. WMI-TN personnel have been on sight on numerous occasions looking for underground leaks and entering units, but nothing was discovered. During a discussion with the property manager about reporting this high consumption in the property’s monthly bulletin, it was mentioned that WMI had discovered a leak at another site in a crawl space of a building. With that in mind, the crew decided to check out the crawl spaces of this particular property as well. Sure enough, a gallon per minute leak was discovered in a crawl space later that week!!

The **Marin County, CA** irrigation and xeriscaping project is 100% complete. **Pete Zarcone**, **Jacob Rios**, **Cable Jones**, and **Don Welsh** have been working diligently to get the irrigation systems at 7 locations updated and operational. This has been a tremendous undertaking, but this crew has worked tirelessly to hopefully bring this project to a successful conclusion. Great job guys!

**Eddie Gonzalez**, **Kay Karoma**, **Alex Cimini**, and **Max Horner** are working at Douglas Knolls. This is a 367 toilet Shared Savings project where we are installing Niagara 1.0 pressure toilets. The work will be completed on August 7<sup>th</sup>.

**Jeff Bell**, **Reggie Williams**, **Bruce Crespo**, and **Jerry Walmsley** completed the **Newport Housing** project in RI. Thanks for all of your hard work on this project!

Stroudsburg Schools started on May 24<sup>th</sup> with **Brian** and **Buster Vroom** and **Dennis Porter**. This project should be completed by July 31<sup>st</sup>.

VA Peninsula Jail started on June 17<sup>th</sup>. **Eddie**, **Jeff**, **Butch Deibler**, and **Giovany Gonzalez** will be working along with **Abdul Dodoo** on this project. This job consists of installing diaphragms and I-Con materials. Work should be completed by August 7<sup>th</sup>.

**Frank Frazier** and **Kieron Luke** are assisting **Bob Smith**, **Nery Martinez**, and our air sealing partner in Kensington. With their help, this project is now more than 58% complete.

**Bob Smith** headed up the **Eastern Your School** project. Bob worked with contractors on installing over 200 toilets. The project will be completed by August 2<sup>nd</sup>.

The **Bank of America** project started on July 18<sup>th</sup> with **John Peck, James Palmer,** and **Steve Williams. Dan Sirakis** and **Chris Anderson** have recently joined the team installing over 270 toilets and 82 urinals. This project should end by the 1<sup>st</sup> week in September.

**Chris Bolden** is heading up the **Verona Schools** project in WI. He is working along with the H&H contractors to complete toilet and valve installs. This project should last about 2 weeks.

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## The Trip of a Lifetime: Attending the Kids' State Dinner with the First Lady



On July 9th, fifty-four children and their parent/guardian (one pair from each of the 50 states, plus some of the U.S. Territories, D.C., and Puerto Rico) attended a Kids' "State Dinner" at the White House, hosted by Mrs. Obama. Each child (and their parents)

submitted a healthy recipe as part of the Healthy Lunchtime Challenge. A selection of the winning healthy recipes were served.

The Healthy Lunchtime Challenge invited families to create an original lunchtime recipe that is healthy, affordable and delicious, and follows the nutritional guidelines of MyPlate. The winners were chosen by a panel of judges from the organizations that teamed up with Mrs. Obama on this initiative; [Epicurious](#), the Department of Education and the Department of Agriculture. One of the winners was our very own **Marion Sewell's niece Kindall Sewell-Murphy!** Representing the state of Alabama, Kindall's [Kale, Broccoli, Chicken and Apple Salad](#) won her a seat at the First Lady's table (literally)!

When asked about her creation, here's what Kindall had to say:  
"I love salad!! And me and my aunt were playing around in the kitchen and combined two of our favorite recipes," says Kindall. "I would include on the side a whole wheat tortilla because all the other food groups are in it!"



Check out Kindall's winning recipe along with some of America's most creative junior chefs on the [Let's Move website](#).

What a day to remember! Congratulations Kindall!

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## Your Self Confidence

A true sense of confidence not only helps us forward our careers, but it also has a positive effect on others. But confidence doesn't come by chance; it comes by being aware of who we are and what we do best. This week, consider the following to strengthen your self-perception and the impact you have on the co-workers around you:

- At the end of each day, review what you have accomplished. Write down at least 3 things to help you recognize your efforts.
- Keep a journal of all the things you do that help others. You will be amazed how much this little tip can build your sense of self-worth.
- Align your actions to your values. One of the biggest confidence-stealers is when we do things that go against our truths.

The most confident people are those who look inward for recognition, not outward. So do a little self-reflecting this week and enjoy the boost it will bring to your energy.

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## National Senior Citizens Day

August 21st is National Senior Citizens Day! This day is an opportunity to celebrate the wisdom and achievements senior citizens have made, as well as to advocate for the rights of older people throughout the world. President Ronald Reagan proclaimed the first National Senior Citizens Day in 1988, and this day is now a “holiday” that is celebrated annually.

On this day, we are encouraged to recognize and show appreciation for the value and contribution of elderly people to home, family and society. In his explanation, Reagan wrote, “Throughout our history, older people have achieved much for our families, our communities, and our country. That remains true today, and gives us ample reason this year to reserve a special day in honor of the senior citizens who mean so much to our land.”

National Senior Citizens day is the perfect opportunity to do something that will brighten the day of a senior in your life. Here are some ideas on how to celebrate this special day:

- Mail a handwritten card to a senior.
- Pick up the phone and call an elderly friend or loved one.
- Volunteer at a long-term care facility.

- Take your elderly parent, grandparent, or friend out to dinner (many restaurants offer a special senior citizen discount to honor the day!).
- Offer to take an elderly neighbor to the store or to help them around the house.
- Spend time with your elderly relatives playing one of their favorite games or asking them about favorite memories.

“For all they have achieved throughout life and for all they continue to accomplish, we owe older citizens our thanks and a heartfelt salute. We can best demonstrate our gratitude and esteem by making sure that our communities are good places in which to mature and grow older -- places in which older people can participate to the fullest and can find the encouragement, acceptance, assistance, and services they need to continue to lead lives of independence and dignity.” - Proclamation 5847, National Senior Citizens.

To learn more about how you can show your appreciation or volunteer your time to the elderly, contact **Joy Saul**. Joy has experience in volunteering with the elderly, so she can steer you in the right direction!

## HR Corner



*Information  
in the palm of your  
hand!*

### Paylocity Mobile is here....

Great news! Paylocity Mobile is now available for all companies and their employees who use Web Pay Self Service. This convenient option provides users with secure, 24/7 access to their individual payroll and human resource information no matter their location. Check it out today! Download the app from your Google Play store.



Access to data, whenever you want it, wherever you are.



We'll help you get there.\*

### A new retirement educational website is available to you!

Our 401k retirement plan has received a new website with Mass Mutual's acquisition of The Hartford 401k division. The new site features innovative articles, seminars, and tools to help you plan for retirement and reach your financial goals.

The interactive tools on Mass Mutual's website make managing your retirement plan easy. Check out the new site at <http://retirement.massmutual.com/rscorp-participant/>.

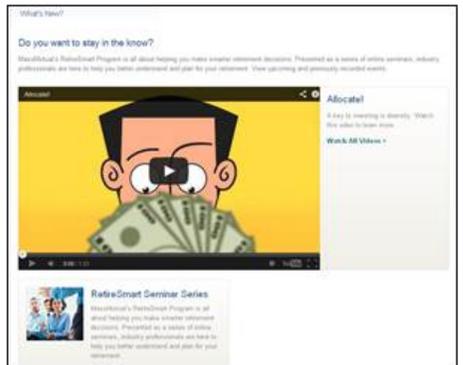
Here is a small sample of what you will find:

**Articles** that cover many financial topics such as college planning, buying a home, developing a budget and many other things.

**RetireSmart Seminars** which you can attend live online or on demand. These cover many relevant financial topics and are conducted by experts like Farnoosh Torabi.

**The RetireSmart YouTube channel** features a wealth of information on investing, personal finance and retirement, all presented in short and entertaining videos.

**What's new?** This section will keep you in the know about all of the new content that is released on the site.



**Calculators** that help you make informed saving and spending decisions.

**Retirement Planner** CLOSE

Do you know what it takes to work towards a secure retirement? Use this calculator to help you create your retirement plan. View your retirement savings balance and your withdrawals for each year until the end of your retirement. Social security is calculated on a sliding scale based on your income. Including a non-working spouse in your plan increases your social security benefits up to, but not over, the maximum.

Calculate    View Report

You may need to save more.

**Retirement plan inputs:**

Current age:	43	14	24	34	44	54
Age of retirement:	67	10	36	63	90	
Annual household income:	\$50,000	82	\$100k	\$1m	\$10m	
Annual retirement savings:	5%	8%	33%	66%	100%	
Current retirement savings:	\$100,000	80	\$100k	\$1m	\$10m	
Expected income increase:	2%	6%	8%	13%	20%	
Income required at retirement:	50%	40%	60%	100%	100%	
Years of retirement income:	35	1	24	67	100	

**Investment returns, inflation and Social Security:**  
 7% pre-retirement, 4% in retirement, 3% inflation. Include Social Security? No

Retirement savings runs out at age 76.

## MILESTONES



*August Birthdays*



*August Anniversaries*

Chris Anderson – 8/08  
 Maya Jones – 8/09  
 Jeanna Osborne – 8/13  
 Bill Harrison – 8/14  
 Pete Zarcone – 8/25  
 Douglas Martinez – 8/30

Jeff Bell – 16 years  
 Pastor Mackall – 12 years  
 Jamie Kluse – 5 years  
 Chris Anderson – 4 years  
 Jeanna Osborne – 3 years