

Success by the Numbers

Last month we received a contract for Carriage Park, a large multi-family community in Pittsburgh. Due to some conflicts on their end, it was a little bumpy in getting off the ground. In the end, we completed half of the complex, per their request. The good news is that our work made a significant difference in the consumption in the sections that we completed. The section with the highest consumption prior to our work, had been running 554. The latest reading shows an ADC of 118, a remarkable 79% savings! Other sections had savings ranging from 37% to 61%. Kudos to the Carriage Park crew (Palmer, Chris A., Jeff and Butch) on achieving such drastic savings for our customers!



Where in the World for May 2017

Hospitality

The Westin St. Francis Hotel, San Francisco – Nery, Douglas

Multi-Family

Carriage Park Apartments, Pittsburgh – James P., Chris A. Jeff, & Butch

Cromwell Apts, DC – Eddie, James B., Dennis, & Giovany

Juniper Court Apts, DC – Reggie, Giovany & Johnathan

Overland Gardens Apts, Landover, MD –
Dennis, Eddie, Giovany, & James B.

The Grove at Alban, Apts, Frederick, MD –
Reggie, James B., Douglas, & Johnathan



Conference News

Russ was invited by the U.S. Department of Energy and the U.S. Department of Housing and Urban Development to speak at the Better Buildings Initiative Conference in Washington, D.C. The Better Buildings Summit is a national meeting where leading organizations across key sectors showcase solutions to cut energy intensity in their buildings portfolio-wide by 20% over the next ten years. This Summit is designed for partners to exchange best practices and highlight energy and water solutions.



At the 2017 Summit, more than 900 participants engaged in dialogue focused on sharing proven approaches. Speakers from the commercial, industrial, public, multifamily, residential and data center sectors shared how they draw on energy efficiency technologies, business practices, and partnerships to save money on utility bills, create new jobs, and improve their organization's competitiveness.

Russ was a featured panelist on the session titled: "Multifamily Housing Water Woes: Wacky Tales of Waste and What to Do". He started out with some Wacky Tales of scenarios we've come across in our 37 years of business, such as finding \$10,000 hidden in a toilet tank, finding a dead person in a bathroom, witnessing exploding toilet tanks, and other strange tales. He also discussed the importance of tracking actual savings, as opposed to depending on stipulated saving models. He highlighted the impact of equipment failure, and what the leading causes are of those failures.

To see the presentation slides from last year's Summit, please visit [https://betterbuildingsolutioncenter.energy.gov/search?f\[0\]=field_content_type%3A1239](https://betterbuildingsolutioncenter.energy.gov/search?f[0]=field_content_type%3A1239)



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REGISTER TO WIN

Every month, anyone that registers on the Blue365 site will receive an entry into a drawing for \$25 retail gift card. Tell your friends and family to register, they will have a chance to win big. [Read the Sweepstakes Official Rules here](#)

Milestones



June Anniversaries

Joy– 16 years

Johnathan – 1 year

Congratulations!